



Create the solutions of tomorrow – today.



Build the future into your offerings with Dell OEM Solutions and Dell Cloud Client-Computing.

The marketplace is changing, and your customers need to keep up. Trends like big data, the Internet of Things, social media, mobility and the consumerization of devices are creating a need for access to data anytime and from anywhere. The systems and devices that make it possible? They're expected to collect and analyze data in real time, and do both securely and with simple manageability.

Dell OEM Solutions and Dell Cloud Client-Computing can help you create solutions that meet the new requirements of your customers.



Robust security

The virtual desktop is secure in the data center and is delivered according to industry-standard protocols.



Optimize management resources

Save time and money with remote endpoint troubleshooting and asset management.



Application versatility

Control functionality at the desktop, customer data center or the cloud.



Manage costs

Offer fewer points of failure and longer lifecycle devices due to no moving parts and lower energy consumption.



Simplify deployment and scalability

Deploy and configure a few or thousands of endpoints from a single management console.

With purpose-built hardware, software, services and end-to-end solutions that work hand-in-hand with software from Citrix, Microsoft, VMware and Dell Wyse vWorkspace, Dell OEM Solutions and Dell Cloud Client-Computing give you the greatest breadth of choice for your customers.

Dell OEM Solutions and Dell Cloud Client-Computing offer tier one solutions, products and services that are designed to be incorporated into your solutions.

The Dell OEM Solutions advantage

- A global provider of technology solutions to OEMs with over 15 years' experience
- A dedicated team of experts, backed by Dell Cloud Client-Computing engineers and product management
- Customizable and flexible hardware options for demanding OEM applications

"Palomino has been investigating technology solution partners for our WebPal CONNECT hybrid cloud appliance for some time. After testing various options, we chose Dell as our OEM partner and are thrilled with the performance of the Wyse 5000 Series D Class Thin Client. The DELL team provided amazing support throughout the process and now the appliance is ready to hit prime time, thanks to the Dell Cloud Client-Computing and Dell OEM teams."

— Markus Latzel
President and CEO
Palomino, Inc.

For more information about Dell OEM Solutions, please visit Dell.com/oem

For more information about Dell Cloud Client-Computing, please visit Dell.com/wyse